

Appendix C

SFPD ABIS Pricing

San Francisco Police Department (SFPD) ABIS Pricing**Contents**

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0 Pricing CLIN 000 (Digitization of Inked Card Data)

0.1 Detailed description of the cost

CLIN 000 is being provided as a conversion service at a fee per card converted. For 0 to 600,000 cards the cost shall be \$0.215 per scan. Additional card scans will be done at the rate of \$0.25 per scan. A scan is defined as an image scan of one side of fingerprint or palm print card. The type of cards scanned is interchangeable between Palm and Fingerprint as long as the total number is 600,000.

CLIN 000 (awarded in conjunction with CLINs 1, 2, 3, 4, 5, 7, 8, 9, 10)			
Service Description	Qty	Unit Price	Extended Price
Tenprint or Palm print Card	600000	\$0.25	\$150,000.00
Demographic merging interfaces	3	\$7,500	\$22,500.00
Database Cleansing	1	Included	Included
CLIN 000 Services Total			\$172,500.00
Description	Qty of Hours	Unit Price	Extended Price
Project Manager			Included
System Engineer For system configuration/testing			Included
System Engineer for installation/implementation/training			Included
System transition support			Included
Training			Included
Documentation			Included
Task Management & Implementation Services CLIN 000 Total			\$0
CLIN 000 Total			\$172,500.00
One time special discount			(\$21,000.00)
CLIN 000 Discounted Total			\$151,500.00

Cogent shall perform all NIST compliant electronic Fingerprint and Palmprint data conversion at no cost.

Cogent shall perform a merge of demographic data from three different sources and the scanned data.

0.2 Assumptions

Cogent's CLIN 000 pricing is based on the following assumptions:

- CLIN 000 is awarded in conjunction with CLIN 0, 1, 2, 3, 4, 5, 7, 8, 9, and 10.
- Cogent's offer to digitize SFPD's hard copy records is considered as a conversion service
- Cogent's pricing is based on the estimated hard copy quantity provided by SFPD in the RFP and in the clarification answers to questions published by SFPD: 400,000 Tenprint records and 200,000 palm print records
- The record conversion will take place in Cogent's HQ in Pasadena, California
- All the equipment used for the paper conversion, record quality assurance and cleansing remain Cogent's property

0.3 Maintenance

Cogent will provide a hard copy record conversion service for CLIN 000. As CLIN 000 is provided as a service, support and maintenance programs do not apply for this CLIN.

1 Pricing CLIN 001 (Automated Fingerprint Identification System)

1.1 Detailed description of the cost

The following table represents a good faith estimate of the cost associated with the preparation of Cogent's fixed price bid; the data set forth in this table, while useful for the preparation of change order notices, shall not be used as a basis for the computation of any modification of compensation in the event of variance of the amount of time necessary to complete any of the tasks below set forth and identified.

CLIN 001 (awarded in conjunction with CLINs 0, 2, 3, 4, 5, 7, 8, 9, 10)			
Description	Qty	Unit Price	Extended Price
CAPFIS MATCHING ENGINE	2	\$71,565.45	\$143,130.90
x3650 M2, Xeon 4C X5550 95W 2.67GHz/1333MHz FSB/8MB L3, 2x2GB, O/Bay 2.5in HS SAS, SR BR10i, CD-RW/DVD Combo, 675W p/s, Rack	2		
Intel Xeon 4C Processor Model X5550 95W 2.66GHz/1333MHz/8MB L3	2		
4GB PC3-10600 CL9 ECC DDR3 Chipkill LP RDIMM 1333MHz	18		
IBM 146 GB 10K SAS 2.5in SFF Slim-HS HDD	4		
IBM System x3650 M2 PCI-X Riser Card	2		
Redundant 675W Power supply	2		
Preferred Pro USB Keyboard (Business Black)	2		
SUSE LINUX Enterprise Server for x86 1-32 Sockets with 1 yr Subscription	2		
RTS for System x - Base - 1yr	2		
4.3m, 100-120V, C13 to NEMA 5-15P (US) Line Cord	4		
Cogent CAFIS Matching License			
WORKFLOW SERVER	2	\$31,262	\$62,524.00
x3550 M2, Xeon 4C E5530 80W 2.4GHz/1066MHz/8MB L3, 2x1GB, O/Bay 2.5in HS SAS/SATA, SR BR 10-I, CD-RW / DVD-ROM Combo UltraSlim Enhanced, 675W p/s, Rack	2		
Intel Xeon 4C Processor Model E5530 80W 2.4GHz/1066MHz/8MB L3	2		
2GB PC3-10600 CL9 ECC DDR3 LP RDIMM 1333MHz	4		
IBM 73 GB 15K SAS 2.5in SFF Slim-HS HDD	4		
Brocade 8Gb FC Single-port HBA for IBM System x	4		
Redundant 675W Power supply	2		
MS Windows Server 2008 Enterprise Edition (1-8 CPU, 25 CAL) ROK	2		
RTS for System x - Base - 1yr	2		
2.8m, 10A/100-250V, C13 to IEC 320-C20 Rack Power Cable	4		
5m Fiber Optic Cable LC-LC	4		
Cogent Workflow Manager License			
IMAGE PROCESSOR / BACKUP SERVER	1	\$47,390	\$47,390.00

x3550 M2, Xeon 4C E5530 80W 2.4GHz/1066MHz/8MB L3, 2x1GB, O/Bay 2.5in HS SAS/SATA, SR BR 10-I, CD-RW / DVD-ROM Combo UltraSlim Enhanced, 675W p/s, Rack	1		
Intel Xeon 4C Processor Model E5530 80W 2.4GHz/1066MHz/8MB L3	1		
2GB PC3-10600 CL9 ECC DDR3 LP RDIMM 1333MHz	2		
IBM 300 GB 2.5in SFF Slim-HS 10K 6Gbps SAS HDD	2		
Brocade 8Gb FC Dual-port HBA for IBM System x	1		
Redundant 675W Power supply	1		
MS Windows Server 2008 Standard Edition (1-4 CPU, 5 CAL) ROK	1		
RTS for System x - Base - 1yr	1		
2.8m, 10A/100-250V, C13 to IEC 320-C20 Rack Power Cable	2		
Cogent Image Encoder License			
SECONDARY MATCHER	2	\$6,277	\$12,554.00
x3550 M2, Xeon 4C E5530 80W 2.4GHz/1066MHz/8MB L3, 2x1GB, O/Bay 2.5in HS SAS/SATA, SR BR 10-I, CD-RW / DVD-ROM Combo UltraSlim Enhanced, 675W p/s, Rack	1		
Intel Xeon 4C Processor Model E5530 80W 2.4GHz/1066MHz/8MB L3	1		
2GB PC3-10600 CL9 ECC DDR3 LP RDIMM 1333MHz	2		
IBM 73 GB 15K SAS 2.5in SFF Slim-HS HDD	2		
Redundant 675W Power supply	1		
SUSE LINUX Enterprise Server for x86 1-32 Sockets with 1 yr Subscription	1		
RTS for System x - Base - 1yr	1		
2.8m, 10A/100-250V, C13 to IEC 320-C20 Rack Power Cable	2		
5m Fiber Optic Cable LC-LC	2		
AFIS SERVER	2	\$42,713	\$85,426.00
IBM System p5 510 Express 2-core 2.1 GHz POWER5+	1		
73.4GB 15,000 RPM Ultra320 SCSI Disk Drive Assembly	2		
2048MB (2x1024MB) DIMMs, 276-PIN, 533 MHz DDR-2 SDRAM	4		
4GB Single-Port Fibre Channel PCI-X 2.0 DDF Adapter	2		
IBM IDE Slimline DVD-ROM Drive	1		
AIX 5.3	1		
Cogent CAPFIS Server License			
Embedded Oracle License			
SAN ARRAY	1	\$102,930	\$102,930.00
IBM System Storage DS4700 Express Model 72	1		
DS4000 4 Gbps Single-Port FC PCI-X Host Bus Adapter	2		
DS4000 Windows Host Kit	1		
4 Gbps FC, 450 GB / 15K Enhanced Disk Drive Module	16		
DS4700 Mod 72 - 8 Storage Partitions	1		
RTS for Storage Devices - Base - 3 yr	1		
TAPE LIBRARY	1	\$26,052	\$26,052.00
TS3200 Express - includes IBM LTO Ultrium 4 four Gbps Fibre Channel	1		

Additional 4U magazine	1		
Additional Power Supply	1		
LTO Ultrium 4 Fibre Channel Drive Sled	1		
NETWORK COMPONENTS			
Cisco Catalyst Network Switch	2	\$2,620	\$5,240.00
IBM TotalStorage SAN16B-2 8-Port Fibre Channel Switch	2	\$4,094	\$8,188.00
RACK SYSTEM			
Rack Model T00 (Enterprise Rack - 36U standard rack)	1		
Power Distribution Unit - 1 EIA Unit, Universal, UTG0247 Connector	2		
IBM 2x16 Console Switch	1		
1U 19in Flat Panel Monitor Console Kit	1		
MULTI-PURPOSE WORKSTATION			
HP a6710t series	6	\$17,153	\$102,918.00
Genuine Windows Vista Business with Service Pack 1 (64-bit)			
Intel(R) Pentium(R) Dual-Core processor E2220 [2.4GHz]			
4GB DDR2-800MHz SDRAM [2x2048]			
320GB 7200 rpm SATA 3Gb/s hard drive from 250GB			
Integrated Graphics (NVIDIA GeForce 7100) [VGA]			
LightScribe 16X max. DVD+/-R/RW SuperMulti drive			
Integrated 10/100 Ethernet, No wireless LAN			
2 USB, front audio ports			
Integrated 7.1 channel sound with front audio ports			
HP keyboard and HP optical mouse			
Microsoft(R) Office Small Business Edition 2007			
Norton Internet Security(TM) 2009 - 3 year			
Cogent CAFIS Multi-Purpose Workstation			
ViewSonic VA926 19" LCD Display			
Epson V700			
FBI certified laser printer			
Xerox Phaser 4510N laser printer with Duplexer	6	\$1,800	\$10,800.00
CLIN 1 HW/SW Total			\$615,886.90
Description	Qty of Hours	Unit Price	Extended Price
Project Manager	263	\$173	\$45,499.00
System Engineer For system configuration/testing	258	\$105	\$27,090.00
System Engineer for installation/implementation/training	250	\$85	\$21,250.00
System transition support	40	\$85	\$3,400.00
Training	40	\$85	\$3,400.00
Refresher Training	80	\$85	\$6,800.00
Documentation	40	\$49	\$1,960.00
Task Management & Implementation Services CLIN 1 Total			\$109,399.00
CLIN 1 Total			\$725,285.90
One-Time Special Discount			\$101,501.00

CLIN 1 Discounted Total		\$623,784.90

1.2 Assumptions

Cogent's CLIN 001 pricing is based on the following assumptions:

- CLIN 001 is awarded in conjunction with CLIN 0, 2, 3, 4, 5, 7, 8, 9, and 10.
- Cogent will implement CLIN 001 in conjunction with CLIN 002 to be complimentary with other CLINs.
- Cogent will provide training hardware that will be returned to Cogent after completion of the Training.

1.3 Maintenance

Cogent provides a one year unlimited product warranty of the supplied Automated Fingerprint Identification System measured from date the System becomes operational (Go Live).

Cogent includes one (1) year of 24x7 product support as part of the total CLIN 001 cost.

A description of Cogent Support and Maintenance Program is set forth in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 001 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty. For the years 2 and 3 the amount is based on the software only, while the hardware maintenance is included but at no charge to the SFPD.

Support and Maintenance - Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 001 HW/SW	Warranty	\$ 53,779.00	\$ 55,023.00	\$ 97,839.00	\$ 100,404.00

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table.

2 Pricing CLIN 002 (Palmprint Identification System)

2.1 Detailed description of the cost

For CLIN 002 Cogent will leverage the hardware equipment furnished in CLIN 001.

The following table represents a good faith estimate of the cost associated with the preparation of Cogent's fixed price bid; the data set forth in this table, while useful for the preparation of change order notices, shall not be used as a basis for the computation of any modification of compensation in the event of variance of the amount of time necessary to complete any of the tasks below set forth and identified.

CLIN 002 (awarded in conjunction with CLINs 0, 1, 3, 4, 5, 7, 8, 9, 10)			
Description	Qty	Unit Price	Extended Price
Cogent Automated Palm Print Identification system Matching License	1	\$22,584	\$22,584.00
CLIN 2 HW/SW Total			\$22,584.00
Description	Qty of Hours	Unit Price	Extended Price
Project Manager	263	\$173	\$45,499.00
System Engineer For system configuration/testing	258	\$105	\$27,090.00
System Engineer for installation/implementation/training	250	\$85	\$21,250.00
System transition support	40	\$85	\$3,400.00
Training	120	\$85	\$10,200.00
Documentation	40	\$49	\$1,960.00
Task Management & Implementation Services CLIN 002 Total			\$109,399.00
CLIN 002 Total			\$131,983.00
One-Time Special Discount			(\$17,526.00)
CLIN 002 Discounted Total			\$114,457.00

2.2 Assumptions

Cogent's CLIN 002 pricing is based on the following assumptions:

- CLIN 002 is awarded in conjunction with CLIN 0, 1, 3, 4, 5, 7, 8, 9, and 10.
- Cogent will implement CLIN 002 in conjunction with CLIN 001 and in complimentary to other CLINs.

2.3 Maintenance

Cogent provides one year unlimited product warranty for the supplied Automated Palmprint Identification System measured from the date the System becomes operational (Go Live).

Cogent include one (1) year of 24x7 product support as part of the total CLIN 002 cost.

A description of Cogent Support and Maintenance Program is described in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 002 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty.

Support and Maintenance - Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 002 HW/SW	Warranty	\$ 3,162.00	\$ 3,242.00	\$ 3,327.00	\$ 3,413.00

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table and the award of all CLINs to Cogent.

3 Pricing CLIN 003 (Fixed Post ID)

3.1 Detailed description of the cost

CLIN 003 is awarded in conjunction with CLINS 0, 1, 2, 4, 5, 6, 7, 8, 9, and 10 as part of the new ABIS. Cogent will deliver to the SFPD a Fixed Post ID (FPID) System as shown below.

CLIN 003 (awarded in conjunction with CLINs 0, 1, 2, 4, 5, 7, 8, 9, 10)			
Description	Qty	Unit Price	Extended Price
FPID backend server license	1	\$15,000	\$15,000.00
CSD 450	50	\$318	\$15,900.00
WebID Client License	50	\$750	\$37,500.00
CLIN 003 HW/SW Total			\$68,400.00
Description	Qty of Hours	Unit Price	Extended Price
Project Manager			Included
System Engineer For system configuration/testing			Included
System Engineer for installation/implementation/training			Included
System transition support			Included
Training for up to 8 people, 2 hours per location.	16		Included
Documentation			Included
Task Management & Implementation Services CLIN 003 Total			\$0
CLIN 003 Total			\$68,400.00
One Time Special Discount			(\$18,750.00)
CLIN 003 Discounted Total			\$49,650.00

3.2 Assumptions

Cogent's CLIN 003 pricing is based on the following assumptions:

- CLIN 003 is awarded in conjunction with CLIN 0, 1, 2, 4, 5, 7, 8, 9, and 10.
- Cogent will implement the proposed FPID in the same time frame as the new ABIS

3.3 Maintenance

Cogent will provide one year unlimited product warranty of the proposed FPID system from the System Activation.

Cogent includes one (1) year of 24x7 product support as part of the total CLIN 003 cost. A description of Cogent Support and Maintenance Program is described in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 003 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty.

Support and Maintenance - Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 003 HW/SW	Warranty	\$ 8,685.00	\$ 8,946.00	\$ 9,214.000	\$ 9,490.00

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table.

4 Pricing CLIN 004 (Application, Workflow, and Database Engines)

4.1 Detailed description of the cost

For CLIN 004 is awarded in conjunction with CLINS 0, 1, 2, 3, 5, 7, 8, 9, and 10 as part of the new ABIS, Cogent will leverage the COTS functionality of Cogent's proposed AFIS, the hardware equipment furnished in CLINS 001 & 002. In option 1, Cogent is proposing SFPD Application, Workflow and Database Engines including a web-based NIST archive function for the following price.

CLIN 004 (awarded in conjunction with CLINs 1, 2, 3, 4, 5, 7, 8, 9, 10)			
Description	Qty	Unit Price	Extended Price
Cogent Application & Workflow Server License			\$ 279,408.00
Cogent NIST Web Archive License			Included
CLIN 004 HW/SW Total			\$ 279,408.00
Description	Qty of Hours	Unit Price	Extended Price
Project Manager			Included
System Engineer For system configuration/testing			Included
System Engineer for installation/implementation/training			Included
System transition support			Included
Training			Included
Documentation			Included
Task Management & Implementation Services CLIN 004 Total			Included
CLIN 004 Total			\$ 279,408.00
One Time Special Discount			\$ (279,408.00)
CLIN 004 Discounted Total			\$ -

4.2 Assumptions

Cogent's CLIN 004 pricing is based on the following assumptions:

- CLIN 004 is awarded in conjunction with CLIN 0, 1, 2, 3, 5, 7, 8, 9, and 10.
- Cogent will implement the proposed CLIN 004 in the same time frame as the new ABIS

4.3 Maintenance

Cogent provides one year unlimited product warranty of the proposed Automated Fingerprint Identification System from the date the System becomes operational (Go Live).

Cogent include one (1) year of 24x7 product support as part of the total CLIN 004 cost.

A description of Cogent Support and Maintenance Program is set forth in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 004 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty.

Support and Maintenance - Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 004 SW/HW	Warranty	\$ 11,588.00	\$ 11,768.00	\$ 11,953.00	\$ 12,144.00

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table.

5 Pricing CLIN 005 (Latent Encoding Service)

5.1 Detailed description of the cost

For CLIN 005 Cogent will leverage the hardware equipment furnished in CLIN 001 for training.

CLIN 005 (awarded in conjunction with CLINs 1, 2, 3, 4, 5, 7, 8, 9, 10)			
Service Description	Qty	Unit Price	Extended Price

No Hardware or Software			
CLIN 005 Services Total			\$0.00
Description	Qty of Hours	Unit Price	Extended Price
Project Manager	0	\$173	\$0
System Engineer For system configuration/testing	0	\$105	\$0
System Engineer for installation/implementation/training	0	\$85	\$0
System transition support	0	\$85	\$0
Training	60	\$85	\$5,100.00
Documentation	0	\$49	\$0
Task Management & Implementation Services CLIN 005 Total			\$5,100.00
CLIN 005 Total			\$5,100.00
One time special discount			\$0.00
CLIN 005 Discounted Total			\$5,100.00

5.2 Assumptions

Cogent's CLIN 5 pricing is based on the following assumptions:

- Cogent will also not be required to provide access and training to other vendors or anyone else whom Cogent deems to be a potential risk for disclosure or use of Cogent's trade secrets if this CLIN is awarded to a third party. Any issues related to the training audience will be resolved between the SFPD ABIS Manager and the Cogent Program Manager.
- Electronic Conversion of Latent Images is not a part of the SFPD ABIS migration strategy. If SFPD later elects to include Electronic Latent Conversion (CLIN 006), the details of the electronic conversion will be documented in the Electronic Data Conversion of the Detail Design Document.

5.3 Maintenance

Not Applicable.

6 Pricing CLIN 006 (Latent Encoding Electronic Conversion)

Not Awarded.

6.1 Detailed description of the cost

6.2 Payment Schedule

6.3 Assumptions

6.4 Maintenance

7 Pricing CLIN 007 (Livescan)

7.1 Detailed description of the cost

As SFPD has yet to determine the total number of Livescan stations to be purchased through this procurement, Cogent CLScan 1000p is offered on a per unit basis for the first Thirty (30) units. Cogent also is including unit pricing for Cogent Livescan station add-on components.

		United States
Description	Model No.	Purchase Unit Price (USD)
Livescan booking Station with Palm Support	CLScan 1000p	\$23,600.00

	Options	Unit Price
#2	Upgrade to Height-Adjustable Cabinet with 19" LCD Monitor	\$2,650.00
#3	Additional FBI Certified BW Laser Printer	\$1,300.00
#4	Additional FBI Certified BW Laser Duplex Printer	\$1,800.00
#5	Signature Pad	\$144.00

#6	Additional Text-Based Interface to Local RMS or Jail Management System	\$2,500.00
#7	Additional One-day training	\$1,500.00

Below is an overview of the pricing of the individual items that make up the unit price of 33,100.00 USD. Items 3 through 9 are included in the base price for the livescan.

	Description	Price	Price for SF	Discount	Discount %
1	Livescan Booking Station with Palm Support	\$29,995.00	\$23,600.00	6,395.00	21%
2	Mugshot Module	\$14,000.00	\$9,500.00	4,500.00	32%
3	Upgrade to 19 inch monitor	\$299.00	-	299.00	100%
4	Touch Screen	\$2,000.00	-	2,000.00	100%
5	FBI certified Printer	\$1,300.00	-	1,300.00	100%
6	Interface with Mugshot system	\$2,500.00	-	2,500.00	100%
7	Interface with RMS or JMS	\$2,500.00	-	2,500.00	100%
8	Quick Search interface on the livescan	\$2,500.00	-	2,500.00	100%
9	Quick Search interface on Server	\$2,500.00	-	2,500.00	100%
	Totals	\$57,594.00	\$33,100.00	\$24,494.00	43%

The “per unit” cost of Cogent’s CLScan 1000p includes the task management cost to: configure, deliver, install, and provide transitioning support of the LiveScan unit up to the first 30 devices. The “per unit” cost of Cogent’s CLScan 1000p includes the cost associated with Professional/Implementation Services. Training will be provided for up to 8 people in a 2 hour session per livescan.

7.2 Assumptions

Cogent’s CLIN 007 pricing is based on the following assumptions:

- As the purchase quantity is unknown, Cogent CLIN 007 pricing is based on a per unit basis for the first thirty (30) units.
- As stated in the RFP, the purchase of these livescan systems can occur in a subsequent RFP
- Per the RFP requirement, the proposed Cogent livescan pricing is for a ruggedized cabinet livescan model
- To provide SFPD with greater flexibility, Cogent is providing unit pricing for add-on components for the Cogent CLS 1000p

7.3 Maintenance

Cogent provides one year unlimited product warranty of the proposed Automated Fingerprint Identification System from the date the System becomes operational (Go Live).

Cogent include one (1) year of 24x7 product support as part of the total CLIN 007 cost.

Cogent provides its customers with the ability to contact the Cogent Help Desk at anytime, as well as proactive processes to independently monitor system performance.

Service requests can be placed by phone 24 hours a day, 7 days a week to our toll-free 1-800 telephone service (USA-based and USA citizen-staffed).

The Help Desk is the main conduit for supporting SFPD-FSD Livescan operations. All problems related to the livescan environment are submitted to the Cogent Help Desk. It is expected that the first level of support provided by the Cogent Help Desk technician will be to perform a basic level of problem determination associated with the issues being reported. The Help Desk will assist the SFPD user in correcting problems and restoring production operations. The Cogent Help Desk technician will try to diagnosis the nature of the issue and assess what type of remedial action should be taken, such as issuing a Return Merchandise Authorization on a defective hardware equipment or Remote VPN access to run further software diagnosis, etc.

A description of Cogent Support and Maintenance Program is set forth in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 007 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty.

Support and Maintenance Per Unit - Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 007 HW/SW	Warranty	\$ 4,690.00	\$ 4,830.70	\$ 4,975.62	\$ 5,124.89

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table.

8 Pricing CLIN 008 (Facial Recognition System)

8.1 Detailed description of the cost

For CLIN 008 Cogent will leverage the hardware equipment furnished in CLIN 001 and 002. Cogent is including the backend Facial Recognition System (FRS) as part of the new core ABIS at no additional cost.

CLIN 008 (awarded in conjunction with CLINs 1, 2, 3, 4, 5, 7, 8, 9, 10)			
Description	Qty	Unit Price	Extended Price
Cogent CFIMS Server License	1	\$284,942.00	\$284,942.00
Cogent CFIMS Matching License	1		Included

CLIN 008 HW/SW Total			\$284,942.00
Description	Qty of Hours	Unit Price	Extended Price
Project Manager			Included
System Engineer For system configuration/testing			Included
System Engineer for installation/implementation/training			Included
System transition support			Included
Training System Engineer	24	\$0.00	Included
Documentation			Included
Task Management & Implementation Services CLIN 008 Total			\$0
CLIN 008 Total			\$284,942.00
One Time Special Discount			(\$284,942.00)
CLIN 008 Discounted Total			\$0

Cogent is able to consolidate task management resources and third party software from other CLINs to realize substantial economy of scale.

8.2 Assumptions

Cogent's CLIN 008 pricing is based on the following assumptions:

- FRS is awarded in conjunction with CLIN 0, 1, 2, 3, 4, 5, 7, 9, and 10.
- FRS is sized to store and search against a database of 1 million photos
- Cogent will implement the proposed FRS in the same time frame as the new ABIS

8.3 Maintenance

Cogent provides one year unlimited product warranty of the FRS from the date of System Activation.

Cogent include one (1) year of 24x7 product support as part of the total CLIN 8 cost.

A description of Cogent Support and Maintenance Program is described in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 008 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty.

Support and Maintenance – Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 008 HW/SW	Warranty	\$ 12,000.00	\$ 12,360.00	\$ 12,731.00	\$ 13,113.00

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table.

9 Pricing CLIN 009 (Mobile ID Pilot)

9.1 Detailed description of the cost

CLIN 009 is awarded in conjunction with CLINS 0, 1, 2, 3, 4, 5, 7, 8, and 10 as part of the new ABIS, Cogent is able to leverage the hardware equipment furnished in CLINS 001 and 002. Cogent will implement the Mobile ID pilot for SFPD at the price shown below.

The following table represents a good faith estimate of the cost associated with the preparation of Cogent's fixed price bid; the data set forth in this table, while useful for the preparation of change order notices, shall not be used as a basis for the computation of any modification of compensation in the event of variance of the amount of time necessary to complete any of the tasks below set forth and identified.

CLIN 009 (awarded in conjunction with CLINs 0, 1, 2, 3, 4, 5, 7, 8, 10)			
Description	Qty	Unit Price	Extended Price
Mobile Ident II	50	\$2,100.00	\$105,000.00
Fusion Device with Latent Capture	1	\$3,899.00	\$3,899.00
Cogent Mobile ID Region Server and License	1	\$15,000.00	\$15,000.00
CLIN 9 HW/SW Total			\$123,899.00
Description	Qty of Hours	Unit Price	Extended Price

Project Manager	12	\$173	\$2,076.00
System Engineer For system configuration/testing	2.4	\$105	\$252.00
System Engineer for installation/implementation/training	7.2	\$85	\$612.00
System transition support	0	\$85	\$0
Training up to 8 trainees	2.4	\$85	\$204.00
Documentation	6	\$49	\$294.00
Task Management & Implementation Services CLIN 009 Total			\$3,438.00
CLIN 009 Total			\$127,337.00
One Time Special Discount			(\$81,193.00)
CLIN 009 Discounted Total			\$46,144.00

Cogent will consolidate task management resources and third party software from other CLINs to realize substantial economy of scale.

All devices will be returned to Cogent or will be purchased by the SFPD. Cogent offers to provide additional devices for the Pilot on a “2 for 1” agreement up to an additional 40 devices. Cogent will re-purchase any outstanding devices at the end of the pilot for no more than the amount paid by the SFPD.

Cogent shall provide additional devices at the following prices:

Mobile Device pricing	Description	1	2	3	4	5	6
Part #							
BlueCheck	BlueCheck (With Client License)	\$ 1,599	\$ 1,549	\$ 1,499	\$ 1,439	\$ 1,369	\$ 1,229
BlueCheck 2	BlueCheck 2 (With Client License)	\$ 1,629	\$ 1,596	\$ 1,564	\$ 1,515	\$ 1,482	\$ 1,434
MI2-SWID-00	Mobile Ident II (with Mobile ID Client License)	\$ 2,100	\$ 2,050	\$ 2,016	\$ 1,968	\$ 1,872	\$ 1,824
MI3-SWID-00	Mobile Ident III (with Mobile ID Client License)	\$ 2,790	\$ 3,804	\$ 2,539	\$ 2,511	\$ 2,483	\$ 2,455
HH-FUSION-P-00-D1	Fusion (with local or remote Fingerprint matching, Latent Print matching)	\$ 3,899	\$ 3,804	\$ 3,730	\$ 3,665	\$ 3,587	\$ 3,509

The pricing for the SFPD will be cumulative. The following schedule applies:

The first 20 devices will at the price listed in the column under “1”.

Every additional device over 20 but below 50 will be priced according to the column under “2”.

Every additional device over 50 but below 100 will be priced according to the column under “3”.

Every additional device over 100 but below 200 will be priced according to the column under “4”.

Every additional device over 200 but below 500 will be priced according to the column under “5”.

Every additional device over 500 will be priced according to the column under “6”.

If the number of devices exceeds 50 devices SFPD will purchase a Mobile ID server. All the devices in use after the pilot will be configured to connect to the Mobile Id Server if the total number of devices exceeds 50.

Mobile ID Server	<20	<50	<100	<100	500+
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Part #						
Mobile ID Server		\$ 15,000.00	\$ 24,000.00	\$ 33,600.00	\$ 43,200.00	\$ 52,800.00

9.2 Assumptions

Cogent's CLIN 009 pricing is based on the following assumptions:

- CLIN 009 is awarded in conjunction with CLIN 0, 2, 3, 4, 5, 7, 8, 9, and 10.
- SFPD will purchase a Mobile ID server when the total number of devices exceeds 50.

9.3 Maintenance

Cogent provides one year unlimited product warranty of the proposed Mobile devices.

Cogent includes one (1) year of 24x7 product support as part of the total CLIN 009 cost.

A description of Cogent Support and Maintenance Program is set forth in the draft of the Preliminary Maintenance Plan. Cogent's CLIN 009 operations and maintenance cost is presented as a total price including cost for maintaining and supporting all hardware and software. The yearly projected operations and maintenance costs for a period of five years are presented in the following table. The first year is covered under warranty.

The annual maintenance will be calculated from the purchase price without any discounts and according to the following table. Support and maintenance will go into effect after the end of the pilot and purchase of the devices.

Support and Maintenance – Service Level per SFPD 24 x 7 with 2 hours response					
	Year 1	Year 2	Year 3	Year 4	Year 5
CLIN 009 HW	Warranty	15%	15.45%	15.91%	16.39%
CLIN 009 SW	Warranty	12%	12.36%	12.73%	13.11%

The Support and Maintenance pricing is based on the response times identified in the "Support Response and Escalation times" table.

Please note that the support and maintenance will be in effect after the pilot is finished and is based on the purchase by the SFPD of all provided 50 devices excluding the mobile ID server that needs to be added at time of purchase of the mobile devices. The Support and Maintenance for the server will be added at a later time according to the percentages as listed in the table above.

10 Pricing CLIN 010 (NIST/NIJ latent interoperability)

10.1 Detailed description of the cost

CLIN 010 is a requirement with no cost attached.

10.2 Payment Schedule

10.3 Assumptions

10.4 Maintenance

11 Pricing Overview

11.1 Overview of the cost

Initial Purchases				
CLIN #	Description	Price	Discount	Extended Price
000	Card Conversion (200k palms + 600k Fingers)	\$172,500	(\$21,000)	\$ 151,500
001	AFIS	\$725,286	(\$101,501)	\$ 623,785
002	APIS	\$131,983	(\$17,526)	\$ 114,457
003	FPID	\$68,400	(\$18,750)	\$ 49,650
004	SOA	\$279,408	(\$279,408)	\$ -
005	Latent encoding Service	\$5,100	\$0.00	\$ 5,100
006	Not Awarded			
007	Livescans (10)	\$575,940	(\$244,940)	\$ 331,000
008	Facial Recognition	\$284,942	(\$284,942)	\$ -
009	Mobile Pilot	\$127,337	(\$81,193)	\$ 46,144
010	Interoperability			
Total		\$2,370,896	\$(1,049,260)	\$1,321,636

11.1 Project Payment Schedule for Phase 1

CLIN 0,1,2,3,4,5,6,10 Task Completion	Payment Schedule
Start of Production – System Cutover of Sub-Phase A Solution	10% of the total cost Phase1
Delivery and Acceptance of The Phase 1 Detailed Design Document	25% of the total cost Phase1
Completion of site acceptance test (SAT) Phase 1	30% of the total cost Phase1
Start of Production – System Cutover of Phase 1 Solution	35% of the total cost Phase1

11.2 Project Payment Schedule for Phase 2

CLIN 007 Task Completion	Payment Schedule
Delivery and Acceptance by SFPD of Detailed Design Document	25% of the total CLIN 7 cost
Delivery and Acceptance by SFPD of the Implementation Plan	25% of the total CLIN 7 cost
Delivery Livescan Stations to SFPD designated location(s)	50% of the total CLIN 7 cost

11.1 Project Payment Schedule for Phase 3

CLIN 009 Task Completion	Payment Schedule
Delivery and Acceptance by SFPD of Detailed Design Document	25% of the total CLIN 009 cost
Delivery and Acceptance by SFPD of the Implementation Plan	25% of the total CLIN 009 cost
Start of Pilot Operations	50% of the total CLIN 009 cost

11.2 Maintenance Payment Schedule

Maintenance is due in advance. The maintenance period will be set at acceptance. If the SFPD prefers to adjust the maintenance period to the fiscal year or any other time line that is convenient for the SFPD Cogent will pro-rate the period to adjust to the time frame requested by the SFPD. All additional equipment purchased after the contract is under warranty or maintenance will be prorated after the warranty has expired.

All equipment under maintenance shall be listed and identified by modal name and serial number. Additional equipment shall be automatically covered under the same maintenance contract. An acceptance certificate shall function as an amendment to the contract.

The maintenance contract shall be automatically renewed each year. An invoice will be submitted to the SFPD according to the maintenance contract. After the 5 year period the maintenance contract shall automatically be renewed on a year to year base. A quote with the amount due shall be submitted no later than three (3) months before the maintenance contract expires.

11.3 Support

Cogent shall support the System according to the following response times:

Support Response and Escalation Times					
Severity Level	On-Call Response Time	On-Site or Remote Response	Project / Service Manager Notification	Executive VP Notification	President & CEO Notification
1	2 hour	4 hour	6 hours	48 hours	72 hours
2	4 hours	6 hour	24 hours	48 hours	72 hours
3	6 hours	1 business day	5 business days	10 business days	10 business days
4	Next business day	3 business days	10 business days	15 business days	15 business days

11.4 Maintenance

Below is the maintenance schedule for the first 5 years and the amounts for the initial purchases? Maintenance is calculated of the total price of the CLIN without the discount. The amounts will be adjusted if additional equipment is purchased. All our equipment is provided with one (1) year of warranty with the exception of the BlueCheck devices. BlueCheck devices have a ninety (90) day warranty. Additional warranty for the BlueCheck is available for purchase.

Maintenance for 24/7 Coverage					
CLIN #	Year 1	Year 2	Year 3	Year 4	Year 5
000	N/A	N/A	N/A	N/A	N/A
001	Warranty	\$ 53,779	\$ 55,023	\$ 97,839	\$ 100,404
002	Warranty	\$ 3,162	\$ 3,243	\$ 3,327	\$ 3,413
003	Warranty	\$ 8,685	\$ 8,946	\$ 9,214	\$ 9,490
004	Warranty	\$ 11,588	\$ 11,768	\$ 11,953	\$ 12,144
005	N/A	N/A	N/A	N/A	N/A
006	N/A	N/A	N/A	N/A	N/A
007	Warranty	\$ 46,900	\$ 48,307	\$ 49,756	\$ 51,249
008	Warranty	\$ 12,000	\$ 12,360	\$ 12,731	\$ 13,113
009	Warranty	\$ 18,135	\$ 18,679	\$ 19,239	\$ 19,816
010	N/A	N/A	N/A	N/A	N/A

	Warranty	\$ 154,248	\$ 158,325	\$ 204,059	\$ 209,629